# Earnings Presentation Q3/9M-FY25

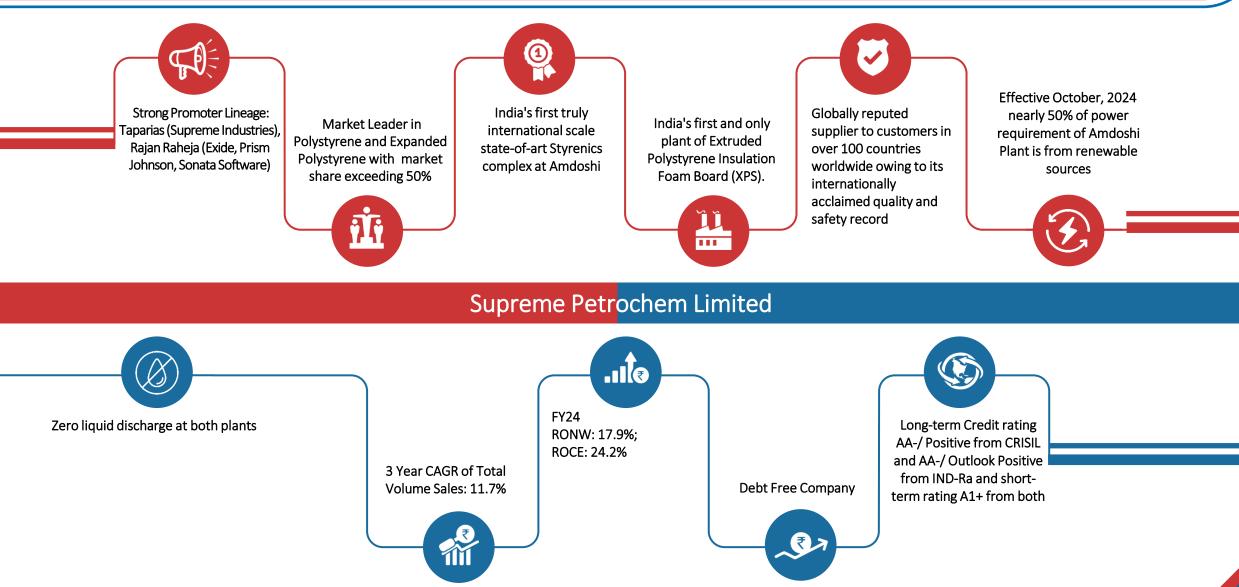


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# **Supreme Petrochem Limited**

### Snapshot





# COMPANY OVERVIEW



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# **Supreme Petrochem Limited**

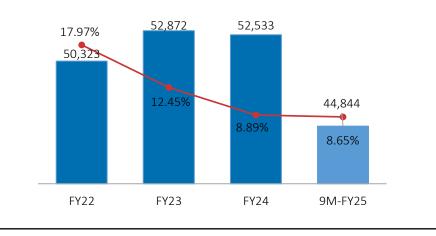
## **Company Overview**



- SPL was formed as joint venture between the Supreme Industries Ltd. and the well diversified Rajan Raheja Group.
- SPL has two manufacturing locations village Amdoshi, Taluka Roha, Maharashtra and Manali New Town, Chennai, Tamil Nadu.
- Amdoshi plant production range includes : Polystyrene, Expandable Polystyrene(EPS), Speciality Compounds and masterbatches, Extruded Polystyrene(XPS) with total effective installed capacity of 422000 TPA.
- SPL's plant at Manali New Town, produces EPS with effective installed capacity of 33,000 TPA.
- First phase of mABS project and EPS Phase II expansion when completed will take overall capacity at Amdoshi complex to 522,000 MTA.
- In line with its commitment to sustainability, SPL has setup a 12.5 MW solar power plant in joint venture with Tata Renewable Energy Ltd. This along with rooftop solar power plant has helped to reduce its reliance on conventional energy sources for its Amdoshi plant.

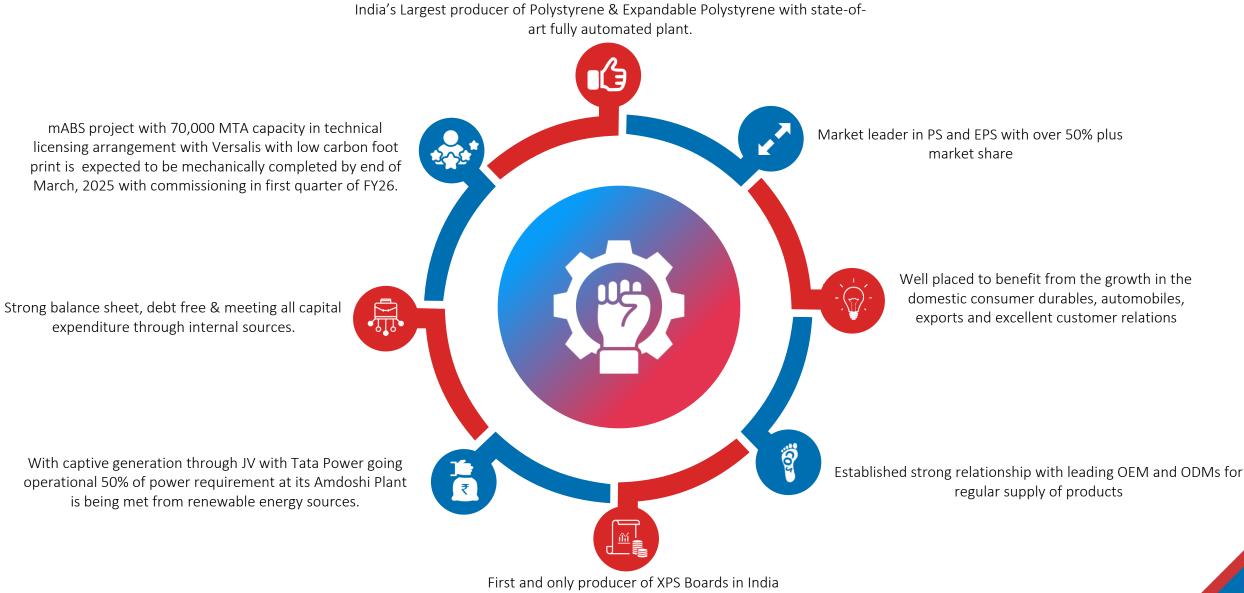






**Key Strengths** 





### **Future Growth Strategies**



#### **Capacity Expansion/Diversification**



First line of mABS project with 70000 MTA capacity in technical collaboration with Versalis is progressing well. The project will be mechanically completed by end March 2025 and commissioning in first quarter of FY26.



The company is undertaking capex for enhancing Compounds and Masterbatches and EPS capacities at its Amdoshi Plant to cater to the additional demand.



Acquired 96 Acres of land at village Munak, Tehisil-Ballah, District Karnal, Haryana to put up a styrenics complex including downstream products which shall be implemented in phases over 36 to 48 months post receipt of statutory clearances at an estimated cost of INR 800Crs to be funded from internal generation



Shri Mahaveer Prasad Taparia	Shri Rajan B. Raheja	Shri Bajranglal Taparia
Chairperson	Non-Executive - Non-Independent	Non-Executive - Non-Independent
Shri Shivratan J TaParia	Shri Akshay Rajan Raheja	Shri KV Mujumdar
Non-Executive - Non-Independent	Non-Executive - Non-Independent	Whole Time Director
Shri Rajeev M Pandia	Shri Basavaraj Ningappa Bankapur	Ms. Rita Amitabh Teaotia
Non-Executive - Independent	Non-Executive - Independent	Non-Executive - Independent
Shri Sanjay Rangrao Chougule	Prof. (Dr.) Anup Kumar Ghosh	Ms. Mona Ninad Desai

# Spreading awareness about benefits and recyclability of EPS packaging

- Company collaborates with NGOs for creating awareness about collection and recyclability of EPS.
- Works with several NGOs to improve collection mechanism.
- Surveyed recyclers across 17 major states in the country with objective of helping them register with State/Central Pollution Control Boards and bring players in the unorganised sector into organised sector of recycling business.
- Conducted cleanup drives and education workshops at different parts of the country to reach masses.

Recycled EPS is used in various applications like photo-frames, hangars, wall panels for interior decorations.









# **Supreme Petrochem Limited**

## Acrylonitrile Butadiene Styrene (ABS) – New Product Launch

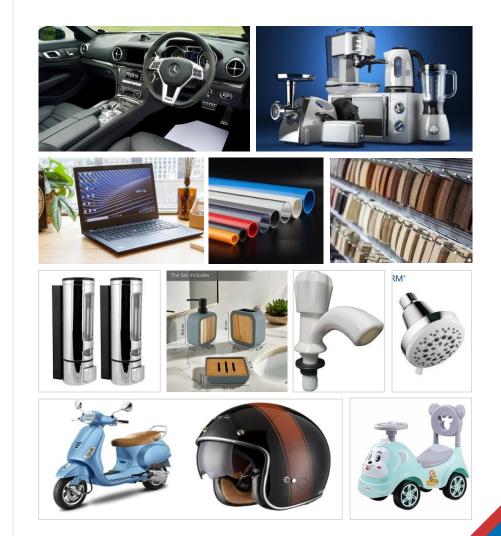


- **mABS** project with a capacity of 70KTA being set-up under License & Basic Engineering Design of M/S Versalis-Eni Chemical Group is expected to be mechanically completed by March 31, 2025 with commissioning in first quarter of FY26
- Mass Acrylonitrile Butadiene Styrene (mABS) is an opaque engineering plastic with uses in electronic housing, small appliances, consumer products, toys, computers and automotive applications.
- mABS delivers good impact strength. It offers a high degree of surface quality and exhibits good chemical resistance properties.
- Bathroom fittings, e- scooters are the new application with growing demand.

A FIRST OF ITS KIND Continuous Production Process for mABS in India, with following benefits-

ATRIBUTES	BENEFITS		
Better Lot-to-lot Consistency	Less Scrap		
Lower Base Colour & More Efficient Coloring	Less Pigment Requirement		
Better Uv Stability	Improved Uv Absorption		
Better Thermal Stability	Lower Regrinding		
Lower Gels	Improved Surface Quality		
Lower Voc's (Volatile Orgnanic Comounds)	Less Odour (Vehicles , Car Interiors)		
Higher Melt Strength	Improved Thermoforming		

#### ABS APPLICATIONS



#### General Purpose Polystyrene (GPPS)

GPPS is one of the most widely used transparent polymers suitable for injection molding and extrusion applications.

- <u>Properties</u>: a) Excellent processability and good dimensional stability
  - b) Very high clarity and aesthetics
  - c) FDA Compliant Non-Toxic
- <u>Applications</u>: Components in consumer durables like Refrigerators, Stationery, Writing Instruments, Rigid Sheets, Medical Disposables, Beads, bangles and Household Items.

#### High Impact Polystyrene (HIPS)

HIPS is a tough plastic that has excellent impact strength, high stiffness and excellent moldability but opaque.

- <u>Properties</u>: Excellent processability , wide processing window, well-balanced mechanical properties and high flexural strength are some of its key properties.
- <u>Applications</u>: Consumer durables like Refrigerators cabinets/ components, Air conditioners, cooler bodies, toys, computer accessories, food packaging, dairy packaging.



#### APPLICATIONS

















#### Expandable Polystyrene (EPS)

EPS is solid beads of Polystyrene impregnated with Pentane gas. When processed, these beads expand and fuse to become foam called "Thermocol".

- <u>Properties</u>: It is a lightweight material with good insulation characteristics and cushioning properties.
- <u>Applications</u>: Widely used in packaging consumer durables, Fish and Fruit packaging and in construction for energy-efficient insulation including Cold Storages. EPS can be molded into any shape and are used in helmets, Infant car seats, 3D Panels for construction and Geofoam for Road building.

#### Extruded Polystyrene (XPS) INSUboard

The XPS thermal insulation board is a rigid foam board having a closed cell structure produced in a fully automated continuous extrusion process.

- <u>Properties</u>: High compressive strength, higher R value and low water absorption makes it an ideal insulating material for wall, roofs and floors.
- <u>Applications</u>: Main applications are Insulation of Commercial & Residential buildings for energy conservation An important product for combating climate change and reduction in emission of Co<sub>2</sub>. Other applications are in refrigerated vehicles, vaccine boxes and medicine packing boxes, tunnel linings etc.

#### APPLICATIONS











#### Compounds

These are ready to use grades wherein specific / custom stated properties are introduced into the polymer by used of functional minerals & additives. Various formulations are produced in GPPS, HIPS, SAN, ABS, PP and Nylon. Properties include resistance to fire & UV light, toughened / impact modified, low shrinkage, improved load bearing capacity & high heat resistance

#### Benefits:

Proprietary grades specific to the customer/applications can be formulated. Lot to lot consistency is guaranteed for all physical properties and regulatory compliances.

#### Applications:

Custom colour grades with UV stabilisation are used in appliances like Air conditioners, Washing Machine, TV, Water heaters, Water purifiers and Kitchen appliances. Flame retardant grades are used in Electrical switch accessories, Automotive & Industrial Battery. Mineral & Glass filled grades are used in Automotive exterior & interior parts, under the hood parts, Blower & fan impellers, and textile bobbins.

#### **Masterbatches**

These are concentrates of colourants, speciality minerals and performance additives which are used for enhancing specific characteristics of polymers, as demanded by the end application.

#### Benefits:

In the final product, Masterbatches help in reduction of material & energy cost, improves aesthetic properties like colour, brightness & surface finish; and enhances properties like resistance to UV & thermal degradation, blocking & printing, resistance to static electricity & fire, resistance to fouling due to microbes.

#### Applications:

White & Additive Masterbatches, are used in Packaging of Diary, Oil & Ghee, Pulses & Grain, Cereals & Juices, Medical, Cosmetics, Fertiliser & Pesticides. Black masterbatches, in pipes & films, are predominantly used in Agriculture & Irrigation applications Colour Masterbatches are used to improve the aesthetic appeal in various Appliances, Automotive parts, Electrical switch accessories, Kitchenware, Tableware, Gift, Toys & Stationary, Geotextiles.



**APPLICATIONS** 



## FINANCIAL OVERVIEW



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# **Supreme Petrochem Limited**

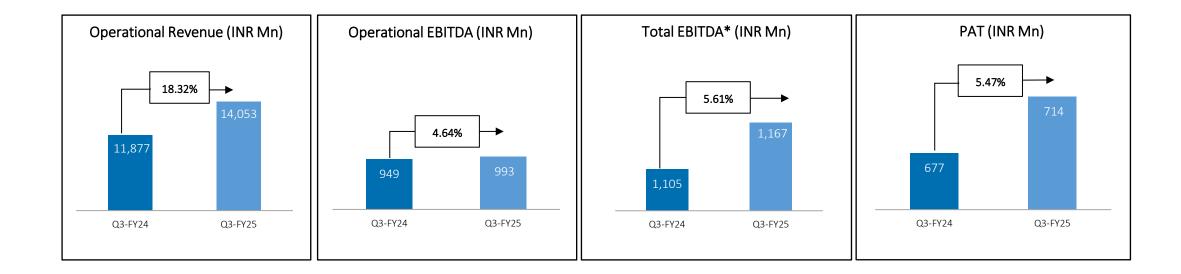


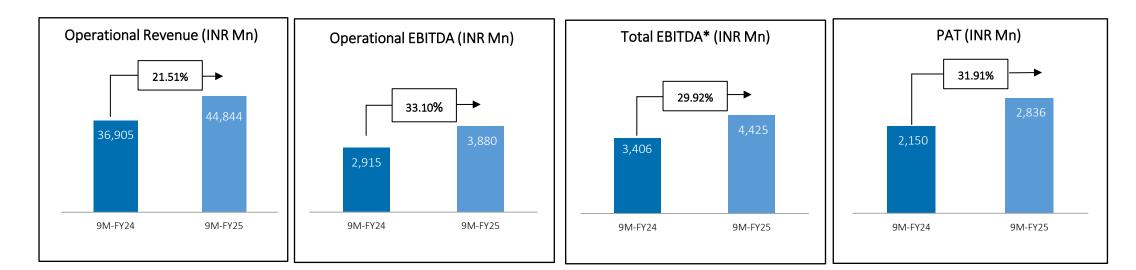
Q3-FY25 Financial Highlights				9M-FY25 Financial Highlights					
<b>14,053</b> Operating Income	993 Operating EBITDA	<b>1,167</b> Total EBITDA*	<b>7.07%</b> Operating EBITDA Margins	<b>8.30%</b> Total EBITDA Margins	<b>44,844</b> Operating Income	<b>3,880</b> Operating EBITDA	<b>4,425</b> Total EBITDA*	<b>8.65%</b> Operating EBITDA Margins	<mark>9.87%</mark> Total EBITDA Margins
714 Net Pr		<b>5.08%</b> PAT Margins	D	<b>3.79</b> Diluted EPS		it	6.32% PAT Margins	Di	15.08 iluted EPS

- SPL has INR 6,798 Mn of cash & cash equivalents, bank deposits and investments in various mutual fund schemes
- The Company continues to remain debt free and all capital expenditure requirements have been met through internal accruals and reserves.

\*Total EBITDA includes other income

## Q3/9M-FY25 Financial Highlights





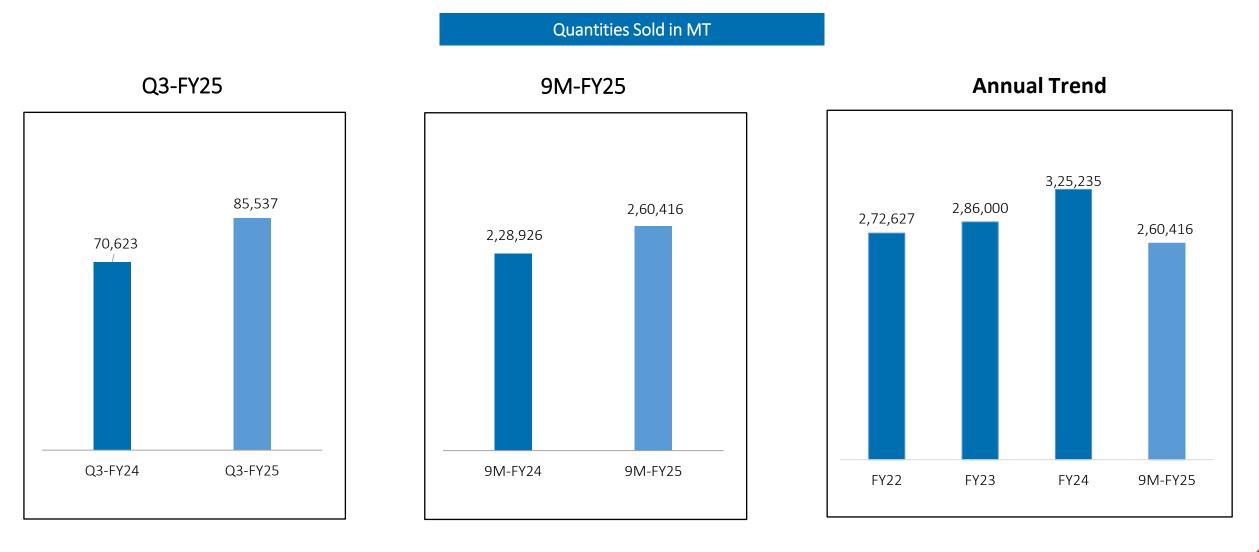
\*Total EBITDA includes other income

9M-FY25

#### SUPREME PETROCHEM LIMITED

**Volume Trend** 









Company's sales volumes of manufactured products increased by 21.12% Y-o-Y to 85,537 MT in Q3-FY25 as compared to 70,623 MT in Q3-FY24.



Company's sales volumes of manufactured products increased by 13.72% Y-o-Y to 2,60,416 MT in 9M-FY25 as compared to 2,28,926 MT in 9M-FY24.



Styrene Monomer prices during the quarter were on a declining trend, putting some pressure on margins.



Implementation of 1st Phase of mABS Project with 70,000 TPA capacity is progressing well and the mechanical completion is expected by end of March 2025 with commissioning scheduled for Q1-FY26.

## **Quarterly Financial Performance**



Particulars (INR Mn)	Q3-FY25	Q3-FY24	Y-o-Y	Q2-FY25	Q-o-Q
Revenue from Operations	14,053	11,877	18.32%	15,056	(6.66)%
Total Expenses (Include stock-in-trade)	13,060	10,928	19.51%	13,804	(5.39)%
Operating EBITDA	993	949	4.64%	1,252	(20.69)%
Operating EBITDA Margins (%)	7.07%	<b>7.99</b> %	(92)Bps	8.32%	(125)Bps
Other Income	174	156	11.54%	166	4.82%
Total EBITDA*	1,167	1,105	5.61%	1,418	(17.70)%
Total EBITDA Margins (%)	8.30%	9.30%	(100)Bps	9.42%	(112)Bps
Depreciation and Amortization expenses	171	151	13.25%	170	0.59%
Finance costs	35	30	16.67%	28	25.00%
РВТ	961	924	4.00%	1,220	(21.23)%
Тах	247	247	NA	317	(22.08)%
PAT	714	677	5.47%	903	(20.93)%
PAT Margins (%)	5.08%	5.70%	(62)Bps	6.00%	(92)Bps
Other Comprehensive Income	-	(2)	NA	6	NA
Total Comprehensive Income	714	675	5.78%	909	(21.45)%
Diluted EPS (INR)	3.79	3.60	5.28%	4.80	(21.04)%
Nominal Value of Share	2	2	NA	2	NA

\*Total EBITDA includes other income

## **YTD Financial Performance**



Particulars (INR Mn)	9M-FY25	9M-FY24	Ү-о-Ү
Revenue from Operations	44,844	36,905	21.51%
Total Expenses (Include stock-in-trade)	40,964	33,990	20.52%
Operating EBITDA	3,880	2,915	33.10%
Operating EBITDA Margins (%)	8.65%	7.90%	75Bps
Other Income	545	491	11.00%
Total EBITDA*	4,425	3,406	29.92%
Total EBITDA Margins (%)	9.87%	9.23%	64Bps
Depreciation and Amortization expenses	505	435	16.09%
Finance costs	95	55	72.73%
РВТ	3,825	2,916	31.17%
Тах	989	766	29.11%
PAT	2,836	2,150	31.91%
PAT Margins (%)	6.32%	5.83%	49Bps
Other Comprehensive Income	1	(5)	NA
Total Comprehensive Income	2,837	2,145	32.26%
Diluted EPS (INR)	15.08	11.43	31.93%
Nominal Value of Share	2	2	NA

\*Total EBITDA includes other income

### **Historical Income Statement**



Particulars (INR Mn)	FY22	FY23	FY24	9M-FY25
Revenue from Operations	50,323	52,872	52,533	44,844
Total Expenses (Include stock-in-trade)	41,282	46,290	47,865	40,964
Operating EBITDA	9,041	6,582	4,668	3,880
Operating EBITDA Margins (%)	17.97%	12.45%	8.89%	8.65%
Other Income	305	589	681	545
Total EBITDA*	9,346	7,171	5,349	4,425
Total EBITDA Margins (%)	18.57%	13.56%	10.18%	9.87%
Depreciation and amortisation expenses	419	466	595	505
Finance costs	48	36	72	95
PBT	8,878	6,669	4,682	3,825
Тах	2,245	1,688	1,217	989
PAT	6,633	4,981	3,465	2,836
PAT Margins (%)	13.18%	9.42%	6.60%	6.32%
Other Comprehensive Income	(9)	(4)	(20)	1
Total Comprehensive Income	6,624	4,977	3,445	2,837
Diluted EPS (INR)	35.27	26.49	18.43	15.08
Nominal Value of Share	2	2	2	2
Total EBITDA includes other income				

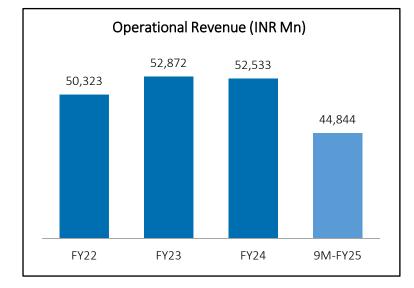
SUPREME PETROCHEM LIMITED

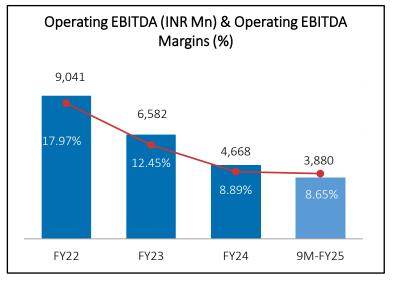
### **Historical Balance Sheet**

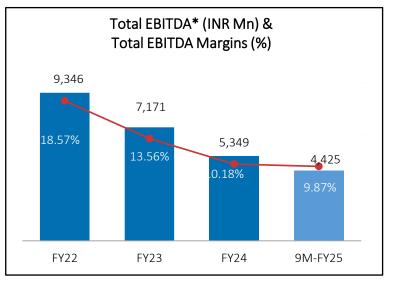


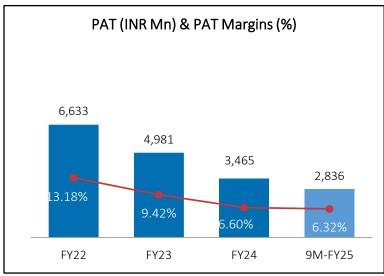
Particulars (INR Mn)	FY23	FY24	H1- FY25	Particulars (INR Mn)	FY23	FY24	H1- FY25
EQUITY	18,439	20,191	20,998	NON-CURRENT ASSETS	7,026	10,621	12,163
Share Capital	376	376	376	Property, plant & equipment	5,115	6,575	6,613
Other Equity	18,063	19,815	20,622	Intangible Assets	4	3	8
LIABILITIES				Capital Work-in-progress	1,080	2,326	3,247
NON-CURRENT LIABILITIES	450	1,470	1,514	Right to use assets	147	1,110	1,177
				Financial assets			
Long term provision	36	73	77	(i) Loans	19	13	15
Other non-current liabilities	35	41	41	(ii) Other financial assets	254	64	102
Lease Liabilities	24	983	1,021	Other non-current assets	407	530	1,001
Deferred tax liability (net)	354	373	375	CURRENT ASSETS	20,284	20,027	17,785
CURRENT LIABILITIES	8,421	8,987	7,436	Inventories	6,469	4,806	4,608
Financial liabilities				Financial assets			
(i) Trade Payables	7,820	8,089	6,296	(i) Investment in Liquid Scheme of MF	5,626	5,718	3,147
(ii) Other Financial liabilities	296	455	540	(ii) Trade Receivable	3,623	3,950	3,646
(iii) Lease Liabilities	143	159	209	(iii) Cash and cash equivalents	818	2,159	2,554
				(iv) Other bank balances	2,677	3,045	3,371
Other Current liabilities	134	193	275	(v) Loans	9	8	8
Provisions	22	29	32	(vi) Other financial assets	563	74	185
Curent Tax Liabilities (net)	6	62	84	Current tax assets (net)	130	48	40
TOTAL LIABILITIES	8,871	10,457	8,950	Other current assets	369	219	226
GRAND TOTAL - EQUITY AND LIABILITIES	27,310	30,648	29,948	GRAND TOTAL - ASSETS	27,310	30,648	29,948



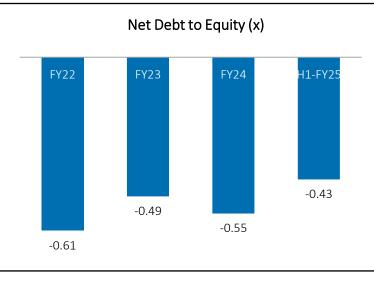


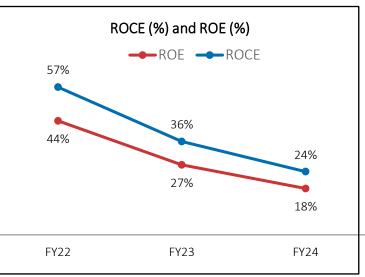






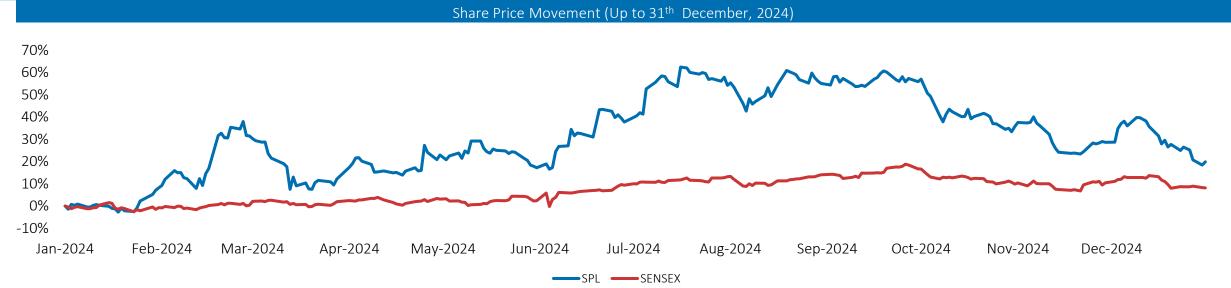
\*Total EBITDA includes other income



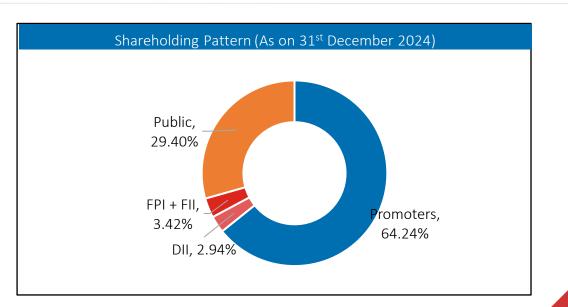


## **Capital Market Information**





Market Data (INR) (As on 31 <sup>st</sup> December, 2024)					
Face Value	2.0				
СМР	665.5				
52 Week H/L	926.3 / 522.0				
Market Cap (INR Mn)	1,25,141.51				
Shares O/S (Mn)	188.0				
Avg. Vol. ('000)	111.4				





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